



**GENERAL SERVICES ADMINISTRATION  
FEDERAL ACQUISITION SERVICE  
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST**

**The Professional Services Schedule (PSS)  
FSC GROUP: 00CORP**

**Msol, Inc. dba Macro Solutions**

**800 Maryland Ave. NE**

**Washington, DC 20002**

**Phone: (202) 618-8144**

**Fax: (703) 527-9315**

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**Contract Administrator: Ms. Amy Wright**

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**CONTRACT NUMBER: GS-23F-008AA**

**PERIOD COVERED BY CONTRACT:  
October 18, 2012 through October 17, 2022**

Pricelist current through modification PS-0012

Pricelist current through date October 9, 2018

**BUSINESS SIZE:  
Women Owned Small Business**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!™, a menu-driven database system. The Internet address for GSA Advantage!™ is [www.gsaadvantage.gov](http://www.gsaadvantage.gov). For more information on ordering from Federal Supply Schedules click on the FAS Schedules button at <http://www.gsa.gov/fas>.

**INFORMATION FOR ORDERING ACTIVITIES**

**1a. AUTHORIZED SPECIAL ITEM NUMBERS (SINs):**

<b>SIN</b>	<b>DESCRIPTION</b>
520 11	Accounting
520 13	Complementary Financial Management Services
520 21	Program Management Services
874 1	Integrated Consulting Services
874 7	Integrated Business Program Support Services
00CORP 500	Order-Level Materials (OLMs)

**1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. See page 9**

**1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. See page 5**

**2. MAXIMUM ORDER:** \$1,000,000 Per SIN/Per Order

**3. MINIMUM ORDER:** \$100

**4. GEOGRAPHIC COVERAGE:** Domestic, 50 states, Washington, DC, Puerto Rico, US Territories

**5. POINT(S) OF PRODUCTION:** Washington, DC

**6. DISCOUNT FROM LIST PRICES:** Prices listed are GSA Net, Discount Deducted.

**7. QUANTITY DISCOUNT(S):** None

**8. PROMPT PAYMENT TERMS:** 0% Net 30 days

**9a. Government Purchase Cards are accepted at or below the micro-purchase threshold.**

**9b. Government Purchase Cards are accepted above the micro-purchase threshold.**

**10. FOREIGN ITEMS:** None

**11a. TIME OF DELIVERY:** To be determined at time of task order.

**11b. EXPEDITED DELIVERY:** Services are available for expedited delivery; however, this must be discussed at time of order placement and depends on size and nature of order.

**11c. OVERNIGHT AND 2-DAY DELIVERY:** Overnight and 2-day delivery are available. Contact the Contractor for rates.

**11d. URGENT REQUIRMENTS:** Agencies can contact the Contractor's representative to affect a faster delivery. Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.

**12. FOB POINT:** Destination

**13a. ORDERING ADDRESS:**

Msol, Inc. dba Macro Solutions  
800 Maryland Ave, NE  
Washington, DC 20002

**13b. ORDERING PROCEDURES:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3

**14. PAYMENT ADDRESS:**

Msol, Inc. dba Macro Solutions  
800 Maryland Ave, NE  
Washington, DC 20002

**15. WARRANTY PROVISION:** Not applicable

**16. EXPORT PACKING CHARGES:** Not applicable

**17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE:** (any thresholds above the micro-purchase level)

**18. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE):** Not applicable

**19. TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE):** Not applicable

**20. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE):** Not applicable

**20a. TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE):**  
Not applicable

**21. LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE):** Not applicable

**22. LIST OF PARTICIPATING DEALERS (IF APPLICABLE):** Not applicable

**23. PREVENTIVE MAINTENANCE (IF APPLICABLE):** Not applicable

**24a. SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants):** Not applicable

**24b. Section 508 Compliance for EIT:** Not applicable

**25. DUNS NUMBER:** 009976288

**26. NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE:** REGISTERED

## Labor Category Position Descriptions

### Senior Manager 2

**Major Functions:** Senior Managers have taken on increasing responsibility in the design, implementation, and management of projects. They interface with the client on project specific issues, direct the completion of projects within estimated time frames and budget constraints, coordinate project specific parties, and review work products for completeness and adherence to applicable regulations and customer requirements.

**Qualifications:** An undergraduate degree or equivalent experience and over eight years' progressive experience in leading projects, demonstrated ability to provide guidance and direction for specific projects or sub-tasks, and capability to manage multi-task projects of high complexity for clients.

### Senior Manager 1:

**Major Functions:** Senior Managers have taken on increasing responsibility in the design, implementation, and management of projects. They interface with the client on project specific issues, direct the completion of projects within estimated time frames and budget constraints, coordinate project specific parties, and review work products for completeness and adherence to applicable regulations and customer requirements.

**Qualifications:** An undergraduate degree or equivalent experience and over seven years' progressive experience in leading projects, demonstrated ability to provide guidance and direction for specific projects or sub-tasks, and capability to manage multi-task projects of high complexity for clients.

### Manager 3:

**Major Functions:** The Manager interfaces with the client on a day-to-day basis, directs the completion of project specific tasks within estimated time frames and budget constraints, manages the day-to-day activities of the project team, and reviews work products for quality, completeness, and adherence to applicable regulations and customer requirements. This position ensures the project team's conformance with work standards, and coordinates work effort with involved parties to ensure problem resolution and client satisfaction. The Manager also delivers presentations and leads client meetings.

**Qualifications:** Specialized knowledge and expertise and/or an advanced degree, four or more years of progressively responsible experience in leading engagements, demonstrated ability to manage a project and to provide guidance and direction for specific projects or sub-tasks, and increasing responsibility in design, implementation, and management of projects.

### **Manager 1:**

**Major Functions:** The Manager interfaces with the client on a day-to-day basis, directs the completion of project specific tasks within estimated time frames and budget constraints, manages the day-to-day activities of the project team, and reviews work products for quality, completeness, and adherence to applicable regulations and customer requirements. This position ensures the project team's conformance with work standards, and coordinates work effort with involved parties to ensure problem resolution and client satisfaction. The Manager also delivers presentations and leads client meetings.

**Qualifications:** Specialized knowledge and expertise and/or an advanced degree, two or more years of progressively responsible experience in leading engagements, demonstrated ability to manage a project and to provide guidance and direction for specific projects or sub-tasks, and increasing responsibility in design, implementation, and management of projects.

### **Senior Associate 3:**

**Major Functions:** The Senior Associate provides technical knowledge in their area of expertise, works individually and on teams to support the completion of project specific tasks within estimated time frames and budget constraints and interface with the client on a day-to-day basis. In addition, the Senior Associate supports the development of solutions that address organization challenges, support project objectives often by leading assigned engagement tasks to completion within scope and budget constraints, while ensuring deliverable requirements are met.

**Qualifications:** Bachelor's Degree (BS/BA) or equivalent experience in business, technical or related field and at least three years of progressively responsible experience in consulting and/or directly relevant industry experience in all aspects of project or task management. Minimum of three years of experience acting in a technical or functional lead capacity. Proficient in the use of firm tools to better support the overall program objectives and goals. Other experience includes demonstrated leadership skills and demonstrated ability to identify and define business and technical needs. An advanced degree or professional certification in a related business field may be substituted for one year of experience.

### **Senior Associate 1:**

**Major Functions:** The Senior Associate provides technical knowledge in their area of expertise, works individually and on teams to support the completion of project specific tasks within estimated time frames and budget constraints and interface with the client on a day-to-day basis. In addition, Senior Associates support the development of solutions that address organizational challenges, support project objectives often by leading assigned engagement tasks to completion within scope and budget constraints, while ensuring deliverable requirements are met.

**Qualifications:** Bachelor's Degree (BS/BA) or equivalent experience in business, technical or related field and at least one year of progressively responsible experience in consulting and/or directly relevant industry experience in all aspects of project or task management. Proficient in the use of firm tools to better support the overall program objectives and goals. Other experience includes demonstrated leadership skills and demonstrated ability to identify and define business and technical needs. An advanced degree or certification in a related business field may be substituted for one year of experience.

### **Associate 3:**

**Major Functions:** The Associate provides a variety of project support involving finance, business processes, and technology from a risk services and management consulting standpoint. Each Associate will provide support to projects ranging from process improvement and strategic alignment to technology security. The Associate will work closely with staff, managers, and partners on all phases of project planning, engagement management, and wrap up.

**Qualifications:** Bachelor's Degree (BS/BA) or equivalent experience in business, technical or related field and three years or more of progressively responsible experience in consulting and/or directly relevant industry experience in support of projects or tasks. An advanced degree or certification in a related business field may be substituted for one year of experience.

### **Associate 1:**

**Major Functions:** The Associate provides a variety of project support involving finance, business processes, and technology from a risk services and management consulting standpoint. Each associate will be exposed to projects ranging from process improvement and strategic alignment to technology security. The Associate will work closely with staff, managers, and partners on all phases of project planning, engagement management, and wrap up.

**Qualifications:** Bachelor's Degree (BS/BA) or equivalent experience in business, technical or related field and up to one years of progressively responsible experience in consulting and/or directly relevant industry experience in support of projects or tasks. An advanced degree or certification in a related business field may be substituted for one year of experience.

### **Senior Consultant 3:**

**Major Functions:** Senior Consultants 3 provide technical knowledge in their area of expertise, work individually and on teams to support the completion of project specific tasks within estimated time frames and budget constraints and interface with the client on a day-to-day basis. In addition, Senior Consultants apply their specific expertise to the practical issues they identify or those presented by the client. They also help to formulate solutions, prepare reports, studies, and documentation, and support presentations and client meetings.

**Qualifications:** An undergraduate degree or equivalent experience, three or more years of progressively responsible experience in performing and participating in engagements, specific experience in one or more key project areas, demonstrated ability to provide guidance and direction for specific projects or sub-tasks, and increasing responsibility in design, implementation, and management of projects.

### **Senior Consultant 2:**

**Major Functions:** Senior Consultants 2 provide technical knowledge in their area of expertise, work individually and on teams to support the completion of project specific tasks within estimated time frames and budget constraints and interface with the client on a day-to-day basis. In addition, Senior Consultants apply their specific expertise to the practical issues they identify or those presented by the client. They also help to formulate solutions, prepare reports, studies, and documentation, and support presentations and client meetings.

**Qualifications:** An undergraduate degree or equivalent experience, two or more years of progressively responsible experience in performing and participating in engagements, specific experience in one or more key project areas, demonstrated ability to provide guidance and direction for specific projects or sub-tasks, and increasing responsibility in design, implementation, and management of projects.

### **Senior Consultant 1:**

**Major Functions:** Senior Consultants 1 provide technical knowledge in their area of expertise, work individually and on teams to support the completion of project specific tasks within estimated time frames and budget constraints and interface with the client on a day-to-day basis. In addition, Senior Consultants apply their specific expertise to the practical issues they identify or those presented by the client. They also help to formulate solutions, prepare reports, studies, and documentation, and support presentations and client meetings.

**Qualifications:** An undergraduate degree or equivalent experience, one or more years of progressively responsible experience in performing and participating in engagements, specific experience in one or more key project areas, demonstrated ability to provide guidance and direction for specific projects or sub-tasks, and increasing responsibility in design, implementation, and management of projects.



SIN	Labor Category	GSA Awarded Hourly Price October 18, 2017 – October 17, 2018	GSA Awarded Hourly Price October 18, 2018 – October 17, 2019	GSA Awarded Hourly Price October 18, 2019 – October 17, 2020	GSA Awarded Hourly Price October 18, 2020 – October 17, 2021	GSA Awarded Hourly Price October 18, 2021 – October 17, 2022
520 11, 520, 13, 520 21, 874 1 and 874 7	Senior Manager 2	\$182.25	\$185.17	\$188.13	\$191.14	\$194.20
520 11, 520, 13, 520 21, 874 1 and 874 7	Senior Manager 1	\$167.28	\$169.96	\$172.68	\$175.44	\$178.25
520 11, 520, 13, 520 21, 874 1 and 874 7	Manager 3	\$155.48	\$157.97	\$160.49	\$163.06	\$165.67
520 11, 520, 13, 520 21, 874 1 and 874 7	Manager 1	\$146.45	\$148.79	\$151.17	\$153.59	\$156.05
520 11, 520, 13, 520 21, 874 1 and 874 7	Senior Associate 3	\$140.44	\$142.69	\$144.97	\$147.29	\$149.65
520 11, 520, 13, 520 21, 874 1 and 874 7	Senior Associate 1	\$126.96	\$128.99	\$131.05	\$133.15	\$135.28
520 11, 520, 13, 520 21, 874 1 and 874 7	Associate 3	\$123.34	\$125.32	\$127.32	\$129.36	\$131.43
520 11, 520, 13, 520 21, 874 1 and 874 7	Associate 1	\$112.86	\$114.66	\$116.50	\$118.36	\$120.26
520 11, 520, 13, 520 21, 874 1 and 874 7	Senior Consultant 3	\$102.44	\$104.08	\$105.75	\$107.44	\$109.16

SIN	Labor Category	GSA Awarded Hourly Price October 18, 2017 – October 17, 2018	GSA Awarded Hourly Price October 18, 2018 – October 17, 2019	GSA Awarded Hourly Price October 18, 2019 – October 17, 2020	GSA Awarded Hourly Price October 18, 2020 – October 17, 2021	GSA Awarded Hourly Price October 18, 2021 – October 17, 2022
520 11, 520, 13, 520 21, 874 1 and 874 7	Senior Consultant 2	\$89.25	\$90.67	\$92.12	\$93.60	\$95.10
520 11, 520, 13, 520 21, 874 1 and 874 7	Senior Consultant 1	\$83.29	\$84.62	\$85.98	\$87.35	\$88.75

**Service Contract Act:** The Service Contract Act (SCA) is applicable to this contract as it applies to the entire Professional Services Schedule (PSS) Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the contractor adds SCA labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.